



NEOGOV™

NEOGOV Overview

Presented by:

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Product Expert



Mission: To improve the services public sector agencies deliver to society

- 100% Public Sector and 100% Web Based
- 500 Government Agencies | 110,000 Users | 1.2 Million Employees | 43 States
- Fastest Growing Talent Management Company with 90% annual growth rate
- Market and Technology Leader (20x more market share than any competitor)
- Purchased Sigma Data Systems in 2008
- **Gartner eRecruitment Software Magic Quadrant Inclusion**

A COMPLETE HR SOLUTION FOR PUBLIC WORKFORCE MANAGEMENT

The Leader in On-Demand HR Applications for the Public Sector

200+ Customers | Serving 650,000 Employees | 20,000 Users | 5,000,000 Candidates | 40 States



State and Large NEOGOV Customers

State Customers (All > 35,000 employees)

1. South Carolina Personnel - 40,000 (500,000 apps/yr)
2. Hawaii – Personnel, Education, and Judiciary - 65,000 total
3. Louisiana - 45,000
4. New York Personnel - 160,000
5. West Virginia Personnel - 35,000
6. Tennessee Personnel - 60,000
7. Illinois Human Resources - 60,000
8. Ohio Human Resources - 38,000
9. Michigan - 35,000
10. Pennsylvania - 85,000
11. Oregon - 36,000
12. Nebraska – 40,000

Los Angeles

Houston

Dallas

Baltimore County

Orange County (CA)

Philadelphia

Santa Barbara County

Denver

Hennepin County

Santa Clara County

San Diego County

Wichita

Alameda County

Multnomah County

Clark County (NV)

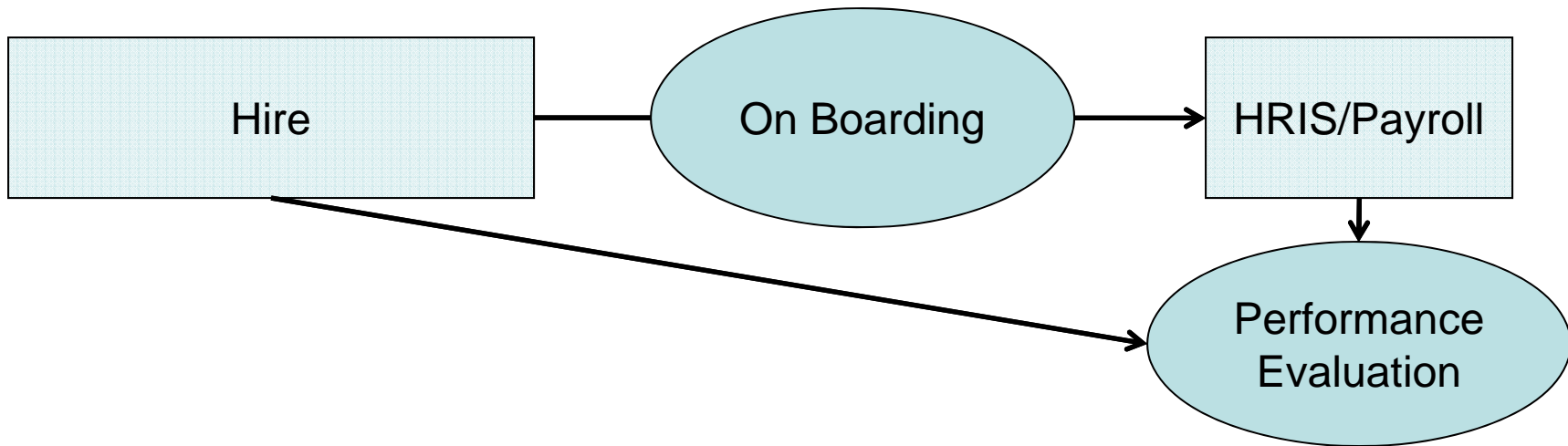
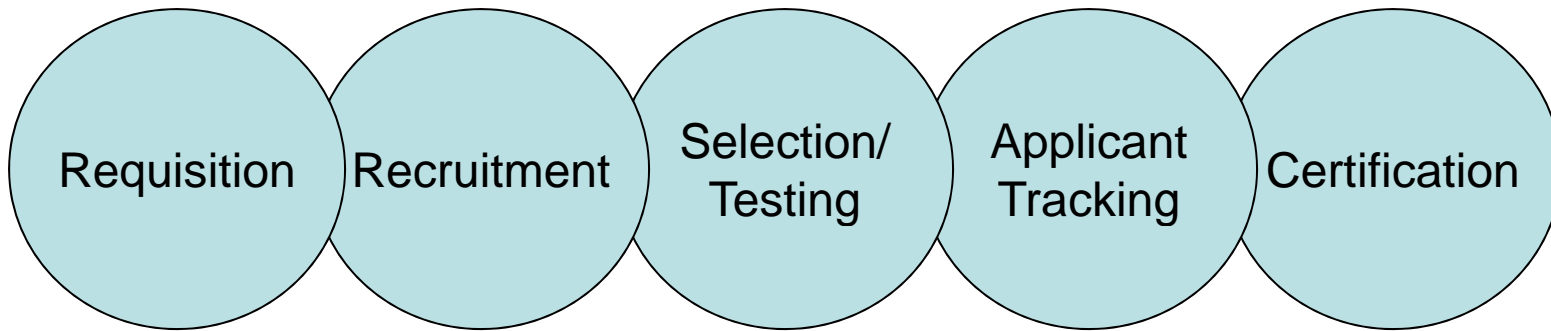
San Bernardino County

Miami

Little Rock

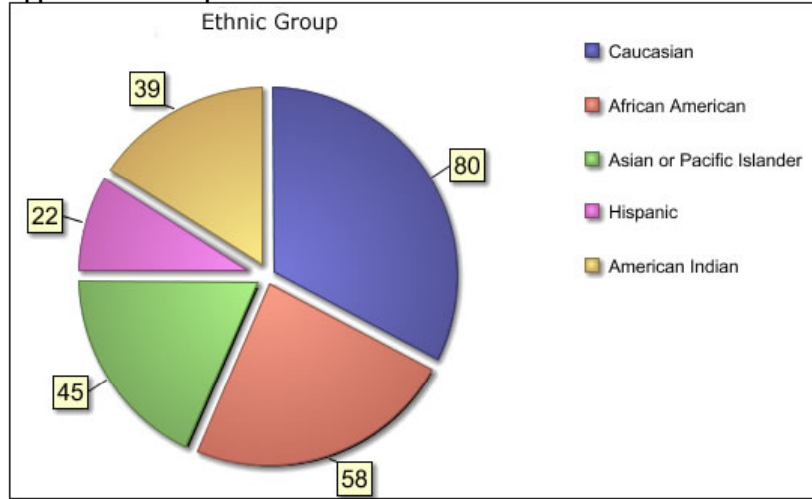
- **CUSTOMER RETENTION TRACK RECORD**
 - 99.9% customer retention (over 9 years)
 - 94% Customer Satisfaction rating
- **RELEVANT IMPLEMENTATION AND PERFORMANCE EXPERIENCE**
 - 525+ Public Sector agencies (50 → 160,000 employees)
 - Process over 10,000,000 applications per year (500,000 apps/yr highest volume agency – State of SC)
 - 35% of top 100 top Cities and Counties
 - 26 Agency-wide Implementations with over 15,000 employees
 - 22% of State-wide Market
 - States of NY, TN, SC, IL, HI, OH, WV, LA, MI, OR, PA
 - 125 Public Sector Agencies over 1,000 employees (Gartner Inclusion Criteria)
 - Converted more than 80 agencies that previously had systems installed: (i.e. PeopleSoft, QuickHire, Taleo)
 - Average implementation 4 – 6 weeks (4,000 users at SC in 4 months)
 - 99.9996% uptime; 10,000,000 transactions per day, avg speed 0.147s

HRIS/Payroll

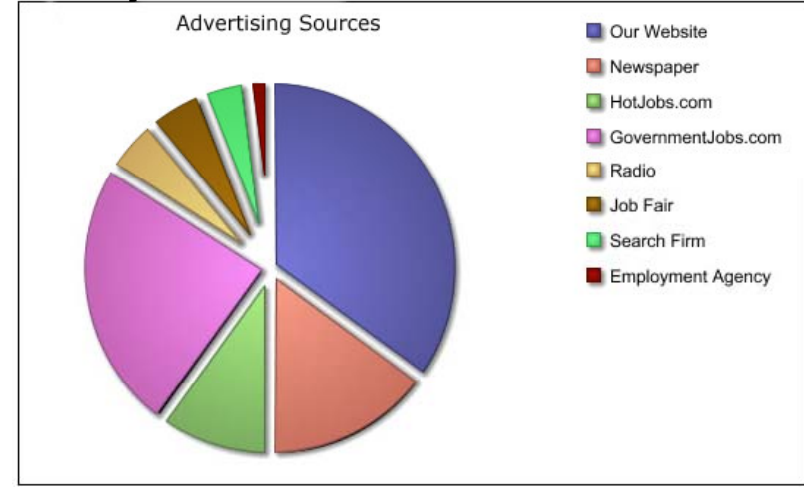


- Designed for all public sector verticals (State, Local, Fed, Education)
- Currently servicing Civil Service, non-Civil Service, Merit, non-Merit, Centralized, De-Centralized, & Partially De-Centralized
- Accommodates public sector specific capabilities
 - Veteran's Preference (disabled/non-disabled), Prior Service Credit, ADA accommodation
 - Military leave accommodation (not lose eligibility days due to tour of duty)
 - Eligible Lists (Weighted/Ranked) [every applicant must be considered fairly and equally]
 - Certification Lists (Configurable to all civil service rules – rule of 3/5/band/etc.)
 - Testing (written, oral panel interviews, performance, etc.)
 - Test Management System (create own item bank and construct tests)
 - Computer Based Testing (deliver own tests via computer)
 - Post certification screening (drug screen, background, polygraph, etc.)
 - On boarding (I9, Personnel Action, etc.)
 - 90+ Standard reports (EEO, adverse impact, time-to-hire, test statistics, etc.)
 - Fully integrated with governmentjobs.com (Q4 2008, USAJobs.com)

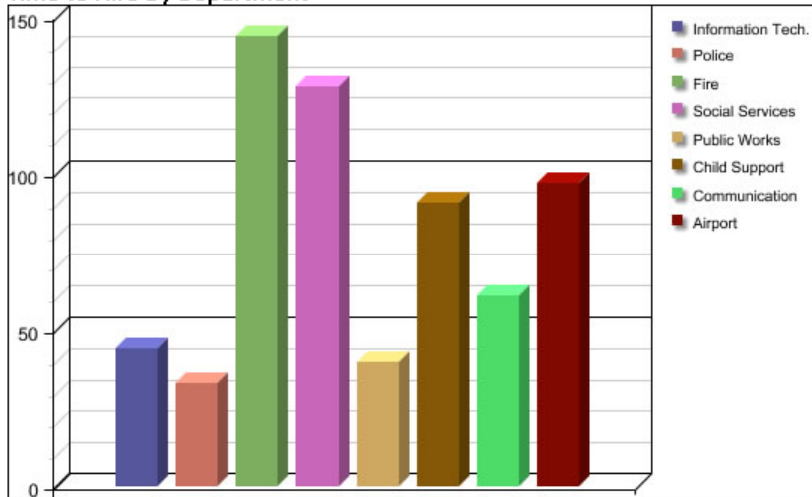
Applicant Diversity



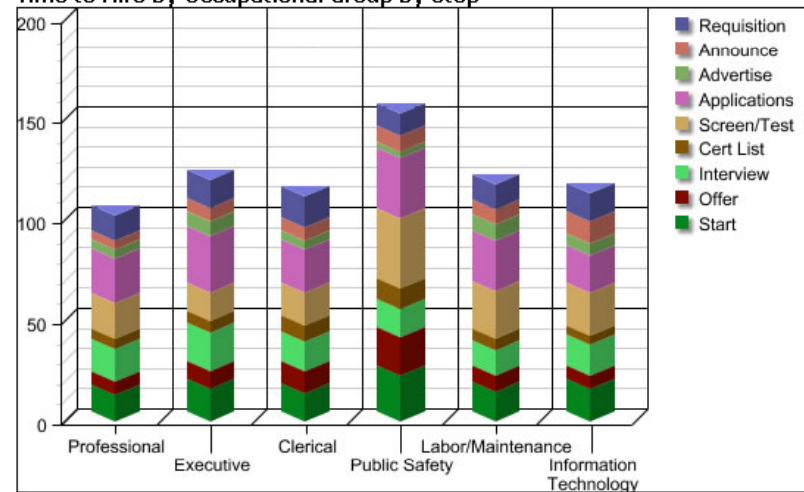
Advertising Sources



Time to Hire by Department



Time to Hire by Occupational Group by Step



- Recruiter/Analyst Effort

37% Reallocation

- Support Staff Effort

77% Reallocation

- Time-to-Hire Reduction (Average)

33% Reduction

- Department Satisfaction Rating:

25% Increase

- Replace average of 5 systems into 1

Thank You!

NEOGOV™

- Additional Resources

- NEOGOV Web site:
www.neogov.com
- NEOGOV Customers:
www.neogov.com/customers

- Contact Information

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Recruiting | Testing | Applicant Tracking | Hiring | Workforce Planning

Technology and Services for
Public Sector Workforce Management

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